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Reaching Out

DMTX 2019: Expanding Horizons

In its pursuit to reach out to OEMs of the various industry sectors in the neighboring Tier II and Tier III cities and address their manufacturing requirements, Delhi Machine Tool Expo (DMTX) makes a comeback in its third edition on August 08–11, 2019 at India Expo Centre & Mart, Greater Noida. Here's a sneak peek into the show...



Glimpse from DMTX 2017 Show

rganized by Indian Machine Tool Manufacturers' Association (IMTMA), DMTX has come to be recognized as a one-stop destination to catch sight and seek state-of-the-art manufacturing technologies and solutions by the SMEs and large industries of the northern region of the country.

Focus this year

The displayed machines and accessories are meant to cater to the needs of key user industries such as aerospace, defence, railways, automotive, medical engineering, construction, information technology, and electronics, etc. The show offers yet another opportunity for the manufacturing industry of the region to seek solutions to enhance its productivity and quality, and demonstrate the same to the small and medium enterprises.

Stating his views on DMTX 2019, P Ramadas, President, IMTMA, said, "We are glad to organize the third edition of the expo as the past two editions of the show evoked an encouraging response from the

machine tool industry. Manufacturers who participated in the previous shows were able to expand their range and I firmly believe that this edition of the show will help them to build on to their earlier success and reach out to the regional industries."

Citing the objective behind the expo, V Anbu, Director General & CEO, IMTMA, said, "IMTMA is organizing the show to enable India's regional industrial units to keep pace with the changing technologies. Shows like DMTX will play an enabling

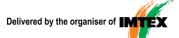
role in addressing the numerous requirements of OEMs and component manufacturers in Tier II and Tier III cities. We expect a good turnout and I am confident that the expowill continue to evolve and grow bigger in future editions."

North India potential

Himanshu P Shaparia, Vice President – Sales, Jyoti CNC Automation Ltd, plans to make the most from the company's presence at DMTX 2019 show.

Continued on page 2











46 We are glad to organize the third edition of DMTX as the past two editions evoked an encouraging response from the machine tool industry. Manufacturers who participated were able to expand their range. I firmly believe that this edition too will help them reach out to the regional industries and grow.

P Ramadas President IMTMA

Continued from page 1

"Considering the technological intensification and innovation required to cater to the North Indian market, we see tremendous potential in our products.



44 IMTMA is organizing the show to enable India's regional industrial units to keep pace with the changing technologies. Shows like DMTX will play an enabling role in addressing the numerous requirements of OEMs and component manufacturers in Tier II and Tier III cities.

V Anbu Director General & CEO IMTMA

Automation and complete solutions are going to be the future call of the industry. Jyoti has the required product basket ranging from 2-axis to 5-axis machines, and the capability in terms

DMTX 2019, like its predecessors, is slated to pull in delegates and visitors not just from Delhi and NCR, but also from the Tier II and Tier III cities such as Jagadhri, Sangrur, Rudrapur, Chandigarh, Ludhiana, Jalandhar, Manesar, Faridabad, Panipat, and also from the neighboring states of Rajasthan, Uttar Pradesh, Himachal Pradesh, Uttarakhand, and others.

of technology and infrastructure to execute such projects," he added.

"Our primary focus is to showcase state-of-the-art technologies, enabling our customers to transform their business by enhancing their manufacturing capabilities essential in today's competitive business scenario. Connecting with the SMEs and corporates will enhance our visibility and help us increase our market share in this region," explained Shaparia. For Electropneumatics & Hydraulics (I) Pvt Ltd too, the North Indian market is crucial since it contributes a substantial share to its business volume. The presence of major OEMs like Maruti, Honda, HMSI, Hero MotoCorp, JCB, Escorts, etc. and a host of Tier I and Tier II suppliers makes the region of great value to the company. "The huge NCR region is a big user of Mechanical Presses. Therefore, at DMTX 2019, we will be exhibiting

Visitor Profile

Thermal

• Aerospace • Defence

• Railways • Automobile

• Windmill, Power and

• Pharma Equipment

• Space and Nuclear

Textile Machinery

• Tractors and Farm

Equipment

• Oil & Gas Equipment

• Electrical and Electronics

• Earthmoving Equipment

our CNC Tube Bending Machine and Servo Mechanical Press. We will present a live demonstration of our Servo Mechanical Press, which is a superior technology machine over conventional Mechanical Presses and is also available at an affordable price," informed Sanjay K Saha, Vice President – Marketing, Electropneumatics & Hydraulics (I) Pvt Ltd.

On the same page

Micromatic Machine Tools Pvt Ltd will be displaying its latest technology machines at the expo. "DMTX has been a perfect platform for us to display our new products and interact with our existing and new customers. First time buyers of CNC Machines will get hugely benefitted at DMTX owing the variety offered to them all under one roof," shared Ravi Rana, General Manager – Principal Development & Quality Systems, Micromatic Machine Tools.

Rana further added, "North India has been an important market for us as 25 percent of our business is generated by this part of the country. Being an automobile hub, several OEMs and their vendors have manufacturing units here. We expect delegates from OEMs and their vendors to visit our stall at the trade fair and be updated with our new offerings."

Playing to its strengths, Hurco India Pvt Ltd will be displaying its newest 5-axis machine model VMX42HSRTi that can be used like a 5-axis simultaneous, 3+2-axis machine, and 3-axis.

Exhibitor Profile

CNC multi-function machines; Drilling, boring, tool grinding & milling machines; Electro erosion machines; Flexible manufacturing systems; Gear cutting & finishing machines; Heating and hardening machines; Honing, lapping, polishing & deburring machines; Machines for marking; Machine centers; Planing, shaping, slotting & broaching machines, Robotics & manufacturing automation; Sawing and $cutting-off machines; Screwing \&\, threading machines; Special purpose$ grinding machines; Turning machines; Bar, section and tube working machines; Casting & foundry; Die casting; Forging; Heat treatment & hardening; Hydroforming; Joining & welding; Machinery & processes for ceramics, ceramics, plastics; Machines for the production of bolts, nuts, screws and rivets; Sheet metal blanking, punching, cutting, forming machines; Sheet working cells and systems; Abrasive and polishing tools; Hydraulic and pneumatic systems and elements; Lubrication & coolants; Waste disposal equipment; Welding material & accessories; Work holding and many more.



66 The industrial scenario in North is vibrant with it being an important hub for major industry segments such as Automobile, Auto components, Die and mould, Heavy engineering, etc. We see the market as one of our prime areas of business that holds great potential for our future growth."

Himanshu P Shaparia Vice President – Sales Jyoti CNC Automation Ltd



64 DMTX has been a perfect platform for us to display our new products and interact with our existing and new customers. Likewise, the first-time buyers of CNC Machines will get hugely benefitted at DMTX owing the variety offered to them all under one roof.**

Ravi Rana General Manager – Principal Development & Quality Systems Micromatic Machine Tools Pvt Ltd



66 Regional shows like DMTX facilitate reaching those potential users in small cities of North India who may not make it to bigger shows happening far from them. The show is an apt platform to present innovations in our products to them and explore business opportunities. 79

Sanjay K Saha Vice President – Marketing Electropneumatics & Hydraulics (I) Pvt Ltd

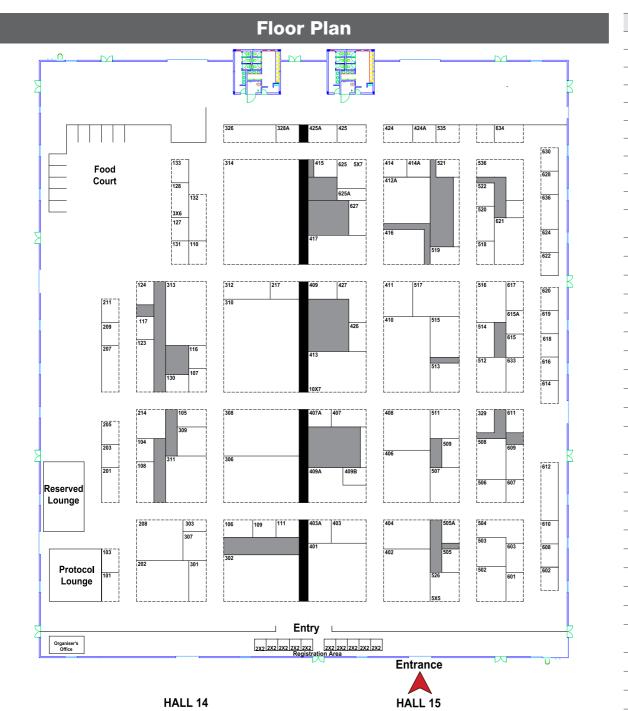


64 Due to the Government's focus on road and rail infrastructure development, a boom in the automotive and construction equipment business is expected, increasing the demand for new tools moulds and prototypes further and making North India a potential market for Hurco India. DMTX 2019 will help us connect with our potential associates. 99

Mayank Tripathi Area Manager Sales, North India Hurco India Pvt Ltd







Exhibitor list

| Company Name | Stall No |
|---|----------|
| A.V. Engineers | 508 |
| Abbott Toolfast Pvt. Ltd | 612 |
| Abexmatic Hydraulics Pvt Ltd | 217 |
| Ace Micromatic Group | 306 |
| Adarsh CNC Services Pvt. Ltd | 214 |
| Ahire Machine Tools Pvt. Ltd. | 424 |
| ALMTI | 209 |
| Anand Engineers Pvt. Ltd | 512 |
| Anil Bearing Company | 414A |
| Autoturners Automations Pvt. Ltd | 130 |
| Banbros Engineering Pvt Ltd | 636 |
| Batliboi Ltd | 401 |
| Beijing CTB Co., Ltd | 127 |
| Bettinelli Automation Components Pvt. Ltd | 617 |
| Birla Precision Technologies Ltd | 520 |
| Blum Novotest Measuring And Testing Technology Pvt.Ltd | 312 |
| Capital Goods Skill Council | 514 |
| Chain-Headway Machine Tools Co., Ltd | 627 |
| Changzhou Hiboo Tools Co.,Ltd | 616 |
| Changzhou Raiko Cutting Tools Co., Ltd | 328A |

| Company Name | Stall No |
|--|----------|
| Chengdu NEWKer CNC-Technology Co.,Ltd | 109 |
| Chennai Metco Pvt. Ltd | 207 |
| CRC India Manufacturing and Distributors Pvt. Ltd | 203 |
| Creintors Automation Solutions Pvt. Ltd | 116 |
| De Neers Tools LLP | 614 |
| Dongguan Kingjime Machine Ltd | 618 |
| Dosatron International | 407A |
| Dynamic Engineering Company | 615 |
| Dynascan Inspection Systems Company | 131 |
| Dynemech Systems Pvt. Ltd | 103 |
| Electropneumatics & Hydraulics (I) Pvt. Ltd | 413 |
| Emtex Manufacturing | 417 |
| Epson India Pvt Ltd | 502 |
| Falcon Toolings | 519 |
| Faro Business Technologies India Pvt Ltd. | 201 |
| Fenwick and Ravi | 132 |
| Gedee Weiler Pvt. Ltd | 416 |
| Geo Informatics Consultant Pvt. Ltd | 211 |
| GH Induction India Pvt. Ltd | 105 |
| Golden Udyog | 522 |

| Company Name | Stall No |
|--------------------------------------|----------|
| Hagg Mill Store Pvt. Ltd | 630 |
| Hind Hydraulics & Engineers | 311 |
| Honor Seiki Co., Ltd | 625A |
| Hurco India Pvt. Ltd. | 408 |
| Hydax Hydraulics Pvt. Ltd | 536 |
| IMTMA Technology Centre | 521 |
| Indotech Industries (I) Pvt. Ltd | 427 |
| IRUS Engineering Pvt. Ltd | 513 |
| ITL Industries Ltd | 123 |
| Jagdeep Foundry (Regd.) | 505A |
| Jaguar Machines | 628 |
| Jergens India Pvt. Ltd | 110 |
| Jinan Kaifeng CNC Machinery Co., Ltd | 117 |
| JVR Enterprises / Eastman Impex | 615A |
| Jyoti CNC Automation Ltd | 314 |
| Kabelschlepp India Pvt. Ltd | 106 |
| Kinol Lubes Pvt Ltd | 426 |
| Kleenoil Filtration India Pvt. Ltd | 518 |
| Lakshmi Machine Works Ltd | 310 |
| Lamba Press & Shears | 603 |
| Linear Ways India | 602 |
| | _ |

| Company Name | Stall No |
|--|-------------|
| Lokesh Machines Ltd | 409A |
| Losma India Pvt. Ltd | 609 |
| M. D. Corporation | 507 |
| Machine House (India) Pvt. Ltd | 425 |
| Maco Corporation (I) Pvt. Ltd | 503 |
| Macpower CNC Machines Ltd | 313 |
| Makino India Pvt. Ltd | 302 |
| Marposs India Pvt. Ltd | 202 412A |
| Marshall Machines Ltd MDL Vishal India Pvt. Ltd | 205 |
| Meiban Engineering Technologies Pvt. Ltd. | 403A |
| / Muratec Millenia Technologies (I) LLP | 535 |
| Mitutoyo South Asia Pvt. Ltd | 208 |
| Miven Mayfran Conveyors Pvt. Ltd | 104 |
| M'La Sales Corporation | 608 |
| MMC Hardmetal India Pvt. Ltd | 410 |
| MMI India | 409 |
| | |
| Mogora Cosmic Pvt. Ltd Muvtons Castors Pvt. Ltd | 107 |
| | 309 |
| Nanjing Technical Equipment Manufacture | 601 |
| Nisha Engineering Works | 111 |
| Numeric -Novateur Electrical & Digital Systems Pvt. Ltd | 407 |
| Orcan Products of India | 101 |
| Oriental Motor (India) Pvt. Ltd | 411 |
| PAC Machine Tools India LLP | 409B |
| PMT Machines Ltd. | 326 |
| Precision International | 307 |
| Precision Machines Corp | 633 |
| R.S. Hydraulics | 124 |
| Rapid Flow India Pvt. Ltd | 634 |
| Ravik Engineers Pvt. Ltd | 404 |
| Ringspann Power Transmission India Pvt Ltd | 607 |
| Riya Electrodes Pvt. Ltd | 511 |
| Sage Software Solutions Pvt Ltd | 505 |
| Sai Enterprises | 611 |
| Setco Spindles India Pvt. Ltd | 619 |
| Shandong Xingtian Sunshine Intelligent Equipment Co., Ltd | 424A |
| Shanghai Yuhe Diamond Tool Co.,Ltd | 622 |
| Shilpin Machine Tools Pvt. Ltd | 506 |
| Singhal Power Presses Pvt. Ltd | 403 |
| SMW Autoblok Work Holding Pvt. Ltd. | 516 |
| Solarman Engineering Project (P) Ltd | 515 |
| Solidcam Software India Pvt. Ltd | 414 |
| Sparkonix (India) Pvt. Ltd. | 504 |
| Speciality Wire India | 620 |
| SriYantra Engineers Pvt. Ltd | 301 |
| Surya Machine Tools (I) Pvt. Ltd. | 425A |
| Tech Mech Handling Equipment | 108 |
| Tongtai Machine & Tool Co., Ltd | 625 |
| Tsugami Precision Engineering India Pvt. Ltd | 308 |
| Tumakuru Machine Tool Park | 509 |
| UCAM Pvt. Ltd | 402 |
| Xtreme Gaming Pvt. Ltd | 610 |
| Yamazen Machinery & Tools India Pvt. Ltd | 406 |
| Yushiro India Company Pvt. Ltd | 526 |
| Zhengzhoun Jielida Abrasive Products | 517 |
| Co., Ltd | |
| Zhuzhou Lihua Cemented Carbide Co.,Ltd | 329 |
| Zigong Joint Carbide Co., Ltd | 624 |







CNC Machine Tools

Getting Closer to Customer

In line with its mantra of being customer centric, Jyoti CNC Automation is eager to meet its existing customers and acquire new customers to strengthen and expand its network at DMTX 2019.

MTX 2019, according to Himanshu P Shaparia, Vice President – Sales, Jyoti CNC Automation Ltd, provides an ideal platform for metal working and machine tool companies to showcase their products in the northern region that cater to industrial segments including Automobile, Die & Mould,

General Engineering, Tractor, Energy and the two-wheeler sector.

Innovation on offer

The company, as a competitive solution provider, is exhibiting CNC machines with a technological edge with the aim to enhance productivity and efficiency of its customers. "We are showcasing our upgraded turning centers and machining centers as complete solutions for the vast SME sector to boost their competitiveness. We will be leveraging our varied product basket to explore new business opportunities at this exhibition," he adds.

Jyoti CNC is showcasing a selective blend of five machines out of its exhaustive range – DX 170 nvu in Turning Center, Tachyon 7 in High Speed Drill Tap Center, VMC 1580 in VMC Performance Large Series, VTL 500 in Heavy Duty Vertical Turning Lathe and HX 500 in Horizontal Machining Center. The company is also offering visitors an opportunity to experience the world of Industry 4.0 through live demonstration of its new offering – $7^{\rm th}$ SENSE.

Speaking on the visitors that the company expects, Shaparia notes, "The exhibition holds tremendous significance for all manufacturing segments. We expect trade visitors from all major sectors of the industry including Machinery and



66 We see DMTX 2019 as the most important interaction point for exchanging, upgrading and expanding business opportunities. Along with Delhi and the NCR, the show attracts delegates and visitors from the nearby Tier II and Tier III cities, which is ideal to grow our customer base. **

Himanshu P Shaparia Vice President – Sales Jyoti CNC Automation Ltd

Plant manufacturers, Automotive and its Components suppliers, Precision mechanics, Tool and Die manufactures, General Engineering, Tractor, and the two-wheeler sector."

"We see DMTX 2019 as the most important interaction point for exchanging, upgrading and expanding business opportunities. Along with Delhi and the NCR, the show attracts delegates and visitors from the nearby Tier II and Tier III cities, which is ideal to grow our customer base," he adds summing up.





CNC Grinding Machines

CNC Internal Grinding Machines

The construction of PMT's internal grinding machines is as per Swiss technical standards.

MT Machines is one of the leading solutions providers for Internal Grinding of critical work pieces like gears, bearings, hydraulic spools, etc. The construction of its internal grinding machines is as per Swiss technical standards. The company offers an integrated solution along with work holding fixtures manufactured in-house to high precision. PMT has its presence all over India with its products and services. The presence of its more than 1,000 grinding machines in the market speaks of the high-quality standards followed at PMT complying with major international quality certifications. The Internal grinding machines are integrated with a high level of grinding software; user-friendly, menu-driven system; auto loading; and comprehensive diagnostics systems, which minimize cycle time and improve quality parameters. All of PMT's internal grinding machines are tooled up and tried out to establish a process capability of Cp/Cpk 1.66.

Turning Machines

Taking an Innovative Turn

VERSATURN slant bed turning machines from Gedee Weiler are the first in India to be based on a revolutionary new concept of integrating zero point clamping system onto the saddle of the slant.

ersaturn is essentially a CNC chucking machine available with two different X-strokes. The unique feature of this machine is that in the long stroke version (X-300mm), the machine can accommodate larger diameter components up to 180mm with 4 linear tools facilitating high productivity. Optionally, this is offered with a combination of Linear tooling and Turret, enabling the customer to use more than 8 tools if called for.

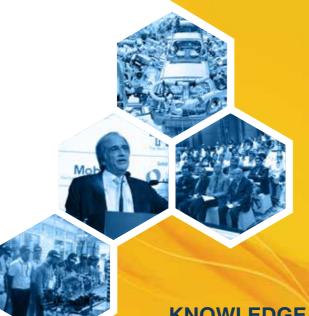
As another variant, the machine is offered with a Stark zero point clamping system with interchangeable T-slot tables mounted with different combination of linear tool blocks for different components which can be changed within a few minutes. This unique innovation of Gedee Weiler is the first of its kind in India that combines high productivity of linear tools and high flexibility to accommodate different components

which call for medium batch production with near zero changeover time.

L.M.Roller guideways on both X & Z axis ensure rigidity and make the machine suitable for machining different materials like Steel, Cast iron and Aluminum. The machine is equipped with a spindle that delivers precision (Spindle R/O \leq 0.003mm), a hallmark of Gedee Weiler.

Furthermore, these machines are offered with a wide range of spindles (A2-4, A2-5, A2-5 LB, A2-6) and controllers (Fanuc, Siemens and Mitsubishi).







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TOUR B Volvo Trucks

&
Honda Motorcycle and
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TOUR C

Dynamatic Technologies &

Volvo Construction
Equipment

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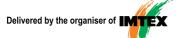
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Factory Metrology

A Matter of Precision

An interesting account of how India's leading tooling and machining specialist, Techno Engineers attained higher precision and efficiency, and increased client satisfaction with FARO® Edge, a portable coordinate measuring machine (CMM).

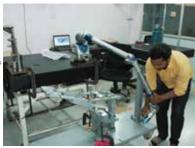


The portable FARO Edge enables inspection anywhere on the shop floor.

stablished in 1985, Techno Engineers is a machine shop that specializes in manufacturing an array of high-quality special purpose machines (SPMs), robotic cells, jigs, fixtures, receiving gauges, welding fixtures, panel checkers, and tooling systems. The company is best known for its products of high functionality, dimensional accuracy, easy installation, low maintenance, rust resistance, and durability.

"We place great importance on quality control, and accurate measurements are required at every stage of the manufacturing process," said Davinder





The FARO Edge's infinite rotation allo measure anything - even hard-to-reach spots of awkward angles

Kumar Dhingra, Owner and Director, Techno Engineers.

A machine shop's measurement needs

Given the work that Techno Engineers engages in, the team performs measurement tasks frequently for the alignment, calibration, and installation of jigs, fixtures, and gauges that they make. In addition, they also conduct inspections and obtain dimensional calculations of components to ensure that their products meet quality standards before delivery. Previously, the team relied on hand tools such as height masters, height gages, slip-gages, micrometers, and vernier calipers for measurements. While these conventional methods worked, it was very time-consuming. For instance, in the dimensional analysis of a pipe that the team machined, technicians could only access the outer corners of the structure with their tools. In order to inspect portions of the pipe that were further within the structure, Techno Engineers would have to cut the pipe in order to obtain measurements.

Dhingra added, "Back then, the inspection of one product alone would occupy a team of 4-5 people for several days. The accuracy of the results was heavily dependent on the skills of the operator, and there were certain complex structures that our existing gamut of tools were unable to handle. It was not ideal and we were determined to find a better solution."

On separate occasions, the company's customers - which include familiar

Problem

- Previously, the team used conventional methods with hand tools such as height masters, height gages, slip-gages, micrometers, and vernier calipers for measurements, which were time-consuming.
- The accuracy of the results was heavily dependent on the skills of the operator, and there were certain complex structures that the company's then tools were unable to handle.

Solution

- Using the FARO Edge, Techno Engineers can now inspect complete bike frames within 60 to 90 min, with 1 – 2 team members instead of 5. Factoring in the time taken for corrections, assembly, and a second round of inspection, a process that used to take 7-10 days, now takes just 1 day.
- Operators no longer have to worry about moving a bulky, heavy object to a measuring room, or about finding a suitable hand tool that can accommodate the piece being checked.
- Moreover, measurements taken with the Edge are much more precise and accurate than those obtained with conventional methods, enabling Techno Engineers to provide readings with tolerance of 20 microns.

such as Hero, Maruti, and SKH Metals - recommended FARO's measurement solutions to them. While Techno Engineers is familiar with solutions such as fixed coordinate measuring machines (CMMs), the idea of a portable CMM was

Fundamentally, portable CMMs provide the benefits of fixed CMMs with the added versatility of mobility, which allows operators to deploy the solution wherever there is a need.

In addition to being less cost-prohibitive than fixed CMMs, portable CMMs do not require a controlled environment, making it more cost-effective to operate and maintain them.

When Techno Engineers first reached out to FARO in 2011, the team saw in a demonstration how the FaroArm could help enhance their entire production process, right from design through to manufacture, assembly, and final inspections. The company then decisively invested in a 9-ft FARO* Edge to meet its measurement needs, and the move has enabled Techno Engineers to boost customer satisfaction levels tremendously.

One tool, multiple applications

Amit Singh, Technical Head, Techno Engineers, revealed, "Our work requires measurements to be performed at every stage of production, whether it's first article inspection, in-process inspection, machine calibration, or alignment. Careful measurements at every step of the way helps us to make sure quality is not compromised at the fundamental level." The team at Techno Engineers utilizes

the FARO Edge in various stages of production at numerous different locations, including its measuring room, shop floor, on-machine, and even off-site at customers' facilities. The single device is also deployed for applications that are vastly diverse.

Typically, the team works with parts that are as small as 10×10 cm in size, or on SPMs as large as 2×1 m. The corresponding weight range of these objects is relatively wide, from as light as 100g to about 1 metric ton (1,000kg). Despite the diversity in object size, weight, or shape complexity, the portability of FARO Edge allows inspection checks on these objects to be easily completed.

Operators no longer have to worry about moving a bulky, heavy object to a measuring room, or about finding a $suitable\,hand\,tool\,that\,can\,accommodate$ the piece being checked.

Moreover, measurements taken with the Edge are much more precise and accurate than those obtained with conventional methods, enabling Techno Engineers to provide readings with tolerance of 20 microns.

In addition, the FARO Edge allows Techno Engineers to conduct CADbased inspections in the final stages of production, just before products leave the plant. Singh stated, "We compare measurements of our components against original CAD data to check for any deviations. Any corrections that need to be made readily shows up on screen, and we can immediately zoom in to fix the problem areas. Until we are 100 percent satisfied with the quality, the part does not leave our plant."



names from the automotive industry,



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