

The official Show Daily of IMTEX FORMING 2020





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International Forming Technology Exhibition

Hall No.4, Stall No. B-137 January 23rd to 28th 2020 Bangalore International Exhibition Centre

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Published By

Indian Machine Tool Manufacturers' Association



THE SERVICE TO THE INDUSTRY

Laser Technologies a decade experienced company expertise in sheet metal industry machineries for a reason, and the reason is the "logical solution". LTPL believes a solution consist of Technology, affordability, quality and best serviceability, all our product offered carries the USP of "LOGICAL SOLUTION"

Laser Technologies, firstly introduced the mid power fiber laser, targeting the small scale industries to avail them the best of technology at reasonable cost, and this became utmost popular. This facilitate small manufacturing units to own the Laser cutting machine with proud and to cater their respective industries with enhanced quality, also gave extra edge to local R & D, as a result the sector is booming, India is becoming a manufacturing country. Hence our all offered solution like Fiber laser cutting machine, CNC Press Brakes, Shearing machine, Laser Welding machine along with non-metal laser cutting machine driven us to do more for the industry.

Today we have sold more than 650+ Laser cutting machine and leading with great future potential and plan, the coming age will dominated by high power laser, this powerful tool must be stable, productive and efficient this year we are launching 10KW fiber laser capacity with utmost built quality and off-course the best service anyone can expect.

Our other solutions like CNC Press Break, Shearing Machine, and Laser welding machine are going equally popular as our fiber laser cutting machine, the need of the hour is expertise and with multiple office at Mumbai, Pune, Bangalore, Ahmedabad & Delhi and technical staff more than 60+ we are building a infrastructure for our customer benefit, making everything easy for our customers.

Lastly, Laser Technologies Pvt Ltd, now one of the leading one stop solution for all laser based application, as well sheet metal processing machines. Some of application we focus on:-



Hall No.4



January 23rd to 28th 2020 Bangalore International Exhibition Centre

OUR TECHNICAL PARTNERS



Contact us for more information

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Fiber laser cutting machines CNC Press Break / CNC Bending machines Laser Welding machines Laser Marking / Laser Engraving machine Non-Metal laser application

Automation and robotic laser laser solutions. Your suggestions and inquiries are welcome.







TOWARD LASTING PROGRESS

MTEX FORMING & Tooltech has

long since established itself as

the platform perfect for industrial

change. The show has become

a converging point for indu-

stry professionals, stakeholders,

Ushering in Innovations

Indian Machine Tool Manufacturers' Association's flagship event on metal forming and manufacturing technologies, IMTEX FORMING & Tooltech is once again here at Bangalore International Exhibition Centre (BIEC) from January 22–28, 2020 to present cutting-edge solutions in the metal forming sector. Here's discovering what's in store in the coming days...



tions to improve their efficiency. Taking place from a sprawling area of 33,000 sq mt with more than 500 exhibitors from over 22 countries

including India, IMTMA's flagship

event's 6th edition is showcasing

cutting-edge technologies in metal forming including high-speed laser cutting, sheet metal working, welding and joining, presses, metrology, and CAD/CAM.

To be continued on 4 \bigcirc



experts and academicians from a

wide spectrum of manufacturing

and ancillary industries hailing from

all over the world to share

knowledge with their peers, learn

from experts and discover solu-

SOLUTIONS FOR Deburring + Finishing + Edge rounding + Slug removal + Oxide removal + Surface Finishing for **SHEET METAL PROCESSING**





Continued from 3 **C**

The exhibiting companies are presenting technologies to suit user industry sectors such as aerospace, defence, railways, power, medical equipment, white and brown goods, oil and gas equipment, shipbuilding, and many more. Trade delegations from leading industries, public sector undertakings, national and international associations are also visiting the show.

Leaders affirm

Sharing his views on the show, Indradev Babu, President, IMTMA, said, "IMTMA has constantly endeavored to aid industries by taking strong developmental initiatives on areas spanning technology, R&D and data analytics. The Association, by bringing national and international industry leaders, products and innovations to IMTEX, has been a catalyst and trendsetter for the machine tool industry and its stakeholders. The exhibition is a where policymakers, forum technocrats, academia and manufacturers congregate to realize common business goals." V Anbu, Director General & CEO, IMTMA, shared, "It is incredibly inspiring to see the growth of a



66 This year's IMTEX FORMING is the largest metal forming exhibition after we started organizing metal cutting and metal forming shows separately. The industry response for IMTEX FORMING 2020 & Tooltech 2020 has been great despite a challenging economic scenario."

Jamshyd N Godrej Chairman - Exhibitions IMTMA

brand. IMTEX FORMING 2020 & Tooltech 2020, now counted as Asia's leading exhibition, is highly relevant given the prevailing tough market conditions. The exhibition creates a welcoming environment for visitors. Industrialists feel pri-

Highlights of the Show

- 500+ exhibitors
- Exhibitors from 22+ countries
- 500+ live demos
- Focus on Additive Manufacturing and Industry 4.0
- Over 33,000 sq mt of exhibition space
- International Seminar on Forming Technology
- i2 Academia Pavilion: an event for academia and industry to interact and explore possibilities for tie-ups
- Connect: an awareness programme on machine tool industry
- Reverse International Buyer-Seller Meet: an interaction platform for machine tool manufacturers and international buyers

66 IMTMA by bringing national and international industry leaders products and innovations to IMTEX FORMING. been a catalyst and has trendsetter for the machine tool industry and its stakeholders. The exhibition is a forum where policymakers, technocrats academia and manufacturers congregate to realize common business goals."

Indradev Babu President IMTMA

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"This year's IMTEX FORMING is the largest metal forming exhibition after we started organizing metal cutting and metal forming shows separately. The industry response for IMTEX FORMING 2020 & Tooltech 2020 has been great despite a challenging economic scenario," noted Jamshyd N Godrej, Chairman, Exhibitions, IMTMA.

Concurrent shows

Tooltech 2020: is an event of dies & moulds, forming tools, machine tool accessories, metrology and CAD/CAM, which will be held parallel to IMTEX FORMING 2020. ISFT 2020: IMTMA organized an International Seminar on Forming Technology (ISFT) for discussing trends in metal forming that took place yesterday, January 22, at BIEC.



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V Anbu Director General & CEO IMTMA

Connect: It is an awareness programme for imparting knowledge on the machine tool industry to young engineers during IMTEX FORMING 2020 & Tooltech 2020. By interacting with industry experts students can closely witness machine tool industry's contribution to the industry growth and the role of an engineer in the manufacturing industry.

i2 Academia Pavilion: IMTMA has been continuously taking several initiatives to strengthen Industry - Academia bond. The dedicated pavilion is an opportunity for Indian Academic / R&D Institutions to showcase their R&D capabilities in the metal working field.

Reverse International Buyer-Seller Meet: This interactive platform for machine tool manufacturers and international buyers is an initiative toward helping both the sides explore opportunities from each other.

How to locate a stall at IMTEX FORMING 2020?





IMTEX FORMING 2020 App MU (Scan the QR code above to download app)

Book your Space in **SHOWDAIL**



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Most suitable for startups



Amada (India) Pvt. Ltd. Technical and Vocational Center No.60, KIADB Bengaluru Aerospace Park, Singahalli Village, Budigere Post, Bangalore, North Taluk – 562 129, India. Ph: 080 – 71100200



Growing Together with Our Customers

Hall No. 4

B111

Amada www.amadaindia.co.in





deburrina

DEBURRING & FINISHING MACHINES

www.brushingmachine.com Hall 4, Booth A-132

oxygen, the classic hybrid can

remove any oxide layers along

the cutting edge of the material.

Surface finish: Punched and

laser-cut parts often require high

demands on the surface. A

beautiful surface is a pleasant

side effect of the deburring

process. In some cases, a

specific type of surface finish

Slag removal: The slag on

oxyfuel or plasma-cut parts must

via

could be necessary.

be removed

grinding before the

Deburring & Finishing Processes in Sheet Metal Processing

Deburring and finishing is a value-added operation in metal fabrication work. Deburring is important for safety, quality, aesthetics, functionality, and smooth operation of working parts.

ven a small notch can cause moving parts to catch, creating the potential for an accident, injury, or unnecessary delay in production. Rough edges can also cause injury when individuals are required to handle blanks. Each of these preventable problems can cost companies a great deal of money.

"Our surface preparation abrasives brush manufacturing experience has allowed us to build a deburring machine with all the necessary technical devices required to obtain a perfect finish from small parts to a larger area," says Dr Arvind Patel, Founder & CEO, Valgro India Ltd.

Knowing basics

Valgro SAMARTH Series Deburring Machines work on the principal of conveyor system with the deburring brush rotating along with spindle

oscillation of the deburring wheel with high rpm.

- **Deburring:** The burr can vary when punching or laser cutting your materials. Burrs created via laser cutting and punching adhere to the material in various strengths. Therefore, finding a comprehensive deburring solution is crucial.
- Edge rounding: A good edge rounding result is characterized by removing the sharpness on the edges of your laser-cut or punched materials. This prevents injuries that may be caused by handling the material, while simultaneously improving downstream processing. Furthermore, a radius at the edge of the materials also improves paint adhesion.
- Oxide removal: If you are cutting via a CO₂-laser with



Valgro India Ltd

place. This is done to ensure a reliable and economical subsequent deburring process. Thanks to the machines offered by Valgro India, having to manually remove the slag is no longer necessary.

process

takes

- Micro joint removal: The traditional micro-joint method places small, interconnecting tabs between parts by programming the spacing of the slitting punch to leave material unpunched. These burrs may also cause serious injury if not removed.
- Line grain finish: Most common finish for stainless steel sheet metal parts with various abrasives belt grinding or brush polishing operations.
- Non-directional finish: Nondirectional finish also known as random-orbit finish or Vibration Finish is very popular among architects since it has low reflectivity.

The article is written by Dr Arvind Patel, Founder & CEO, Valgro India Ltd.

hand

actual

Burr Classification

Class 1: Micro Burrs; Class 2: Feather Burrs; Class 3: Attached Burrs; and Class 4: Root Burrs



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For more details, contact : Mr. Abhishek on 080- 66246829 / <u>6805</u> Mobile : +91 9886611007 Email : abhishek@imtma.in



Indian Machine Tool Manufacturers' Association

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KNOWLEDGE SHARING

ISFT 2020 Unveils Latest Trends in Metal Forming

Organized by IMTMA on January 22, 2020, the International Seminar on Forming Technology (ISFT) 2020 offered an insight into the pertinent aspects of forming technology, the latest trends in the sector and the gaps that need to be filled...

eld under the theme, 'Shaping the future of Manufacturing', ISFT 2020

turned out to be a highly informative event that coincided with IMTEX FORMING 2020 & Tooltech 2020.

Over 300 delegates from various segments of manufacturing industry including automotive, aerospace, defence, railway establishments, consumer durables, and general engineering participated in the seminar to explore the rapid technology transitions in the forming industry.

Seminar Highlights

Welcoming the delegates to ISFT 2020, Indradev Babu, President, IMTMA, said, "The response to this seminar clearly indicates the importance of forming technology in manufacturing. The presence of visitors encourages us to create a platform like this to share



the emerging trends in this technology arena."

Delivering his keynote address on 'Aggressive Lightweighting through Use of Composites', Dr Asim Tewari, G.K. Devarajulu Chair Professor, Department of Mechanical Engineering, IIT-Bombay said, "Every lightweighting effort has massdecompounding effects when adopted in the early vehicle development process. Massdecompounding can lead to substantial cost savings, partially offsetting the additional cost required for light-weighting." He further added, "This is the best time to adopt new technologies. As there is a massive transformation in the automotive sector, the change to EVs from IC engines will create

new opportunities and challenges in the field of forming technology. Change is the only constant but fast adaptation to that will be the only resort at this juncture."

Experts Speak

Spread over 3 concurrent sessions and 6 technology tracks, renowned experts from eminent and national international companies and research institutes from Austria, Belgium, Germany, Sweden, Holland, the UK, the US, Switzerland, Italy and India shared their expertise and the latest developments in Metal Forming technologies. They covered topics including Laser Technology, Future of Bending Automation, Innovative CMT Processes, Next Generation Stamping Technology, Production Solutions for High Strength Aluminum, Additive Applications in Aerospace Industry, to name a few.

With India embarking on a new phase in manufacturing on a new phase in manufacturing, ISFT 2020 proved to be an important event for metal forming manufacturers to focus on technology and adding depth in their manufacturing process.





Biggest show in the region to connect with best manufacturing industries



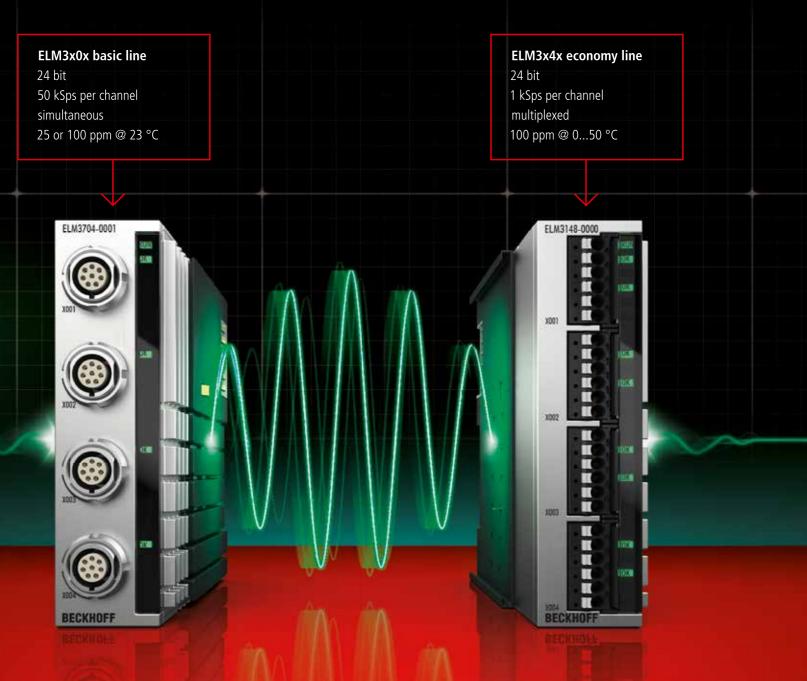




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www.beckhoff.co.in/measurement-technology

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Beckhoff Automation Pvt. Ltd. Pune – 411 001, India Phone: +91 (20) 6706 4800 info@beckhoff.co.in

New Automation Technology BECKHOFF



mada India's customer

in question had grown

from a small, developing

business to one of the

premium suppliers for the

construction equipment industry.

It supplied construction equip-

ment parts to the industry.



www.amadaindia.co.in Hall 4, Booth B-111 **Solution for Higher Thickness Cutting**

Read on to know how Amada India helped its customer improve bevel and cutting surface by ENSIS technology and a special nozzle...

The Challenge

The company would supply parts construction machinery for ranging from mid to higher thickness mild steel that required less bevel angle and good cutting surface finish using a machining center that involved multiple



operators. This caused higher labor costs and longer lead times to manufacture. The company took its core values seriously including its mission to meet customer requirements of quality and volume. However. to increase its volume and meet the quality needed, it was looking for a wide range fiber laser cutting machine, which had to be energy saving with the capabilities to

Challenge:

To increase its volume and meet the quality needed, the company was looking for a wide range energysaving fiber laser cutting machine with the capabilities to process variable thicknesses and production lots.

Solution:

Amada's original ENSIS technology to help achieve a full range of high-speed, high-grade and stable processing, matching various mix and lot production with Amada's original beam control technology.

process variable thicknesses and production lots.

Amada (India) Pvt Ltd

ENSIS technology

was this dedication to lt sustainability that compelled the company to move from its former process to Amada's original ENSIS technology. Variable beam control unit changes and optimizes the beam shape seamlessly depending upon the thickness to be cut, leading to a high-speed process for thin material by extranarrow beam with high-energy density and thick material process by the beam of large kerf width, making the gap remove molten material with good cutting quality. The company has seen up to 60 percent reduction in bevel angle with 300 percent increase in productivity compared to the conventional fiber laser cutting machine. The company saved on man-hours and benefited by improving the cutting quality.

> AMPCO METAL India Pvt Ltd www.ampcometal.com Hall 3A, Booth L-103

10

AMPCO METAL **Solutions in Metal Forming** The company's engineered alloys find their use in a variety of applications and are available in a wide range of shapes and sizes to suit them.

MPCO® BRONZE is a universal material used in all applications where all kind of marks, galling or friction problems could decrease quality in an unrepairable manner. It is also a perfect material where severe load and wear conditions must be resolved. These alloys are the ideal solution in bending, forming or deep drawing process, especially for stainless steel and titanium.

Alloys dedicated to the metal forming cover a hardness range from 192 to 420 Brinell (< 20 to 44 HRC conversion).

AMPCO®18: A standard alloy for all applications requiring sliding wear and fatigue resistance. Ideal for mandrel and wiper dies in the tube bending process. Additionally, it's a food approved material. AMPCO®21: Used for wear strips replacing hardened steel. The largest use is as die rings insert, forming $_{\rm g}$ rolls in bending, drawing and forming operation. ž



AMPCO[®]22, AMPCO[®]25 and AMPCO[®]26: Their good sliding properties give a high forming ratio and a high-quality product. Their high hardness gives a high tooling lifetime and finally their high resistance against elastic deformation gives a perfect precision shape to the end product. AMPCO®M4: Initially developed as an aircraft specification alloy for gear, it is now rapidly growing in use where higher mechanical properties at elevated temperatures together with corrosion-resistant properties are required. Its typical application is in tube forming: wiper dies and mandrels.

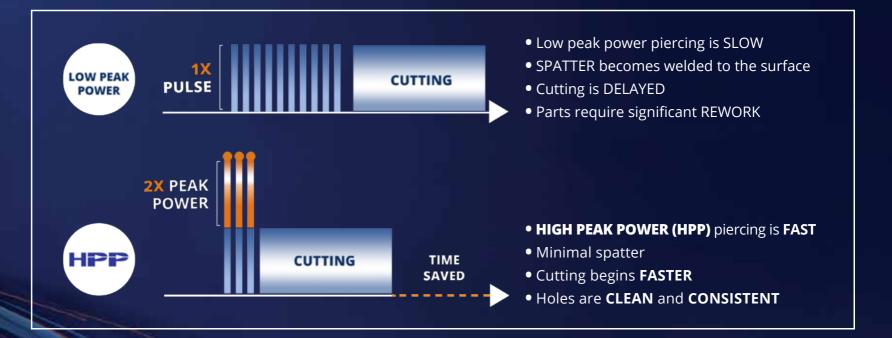
A wide range of shapes and sizes (rounds, tubes, plates, rectangles) and delivery states are available from stock for all these alloys to meet short delivery times required by the tube forming sector.



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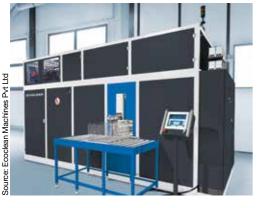


PARTS CLEANING MACHINES

Saving the Planet

Here's to know how Ecoclean helped a leading spring manufacturing company in replacing its conventional Trichloroethylene (TCE)-based machine with environment friendly Hydrocarbon solvents.

large number of substances used in manufacturing and commerce industry have been recognized officially as hazardous to industrial workers, and maximum limits of acceptable concentration for 8-hour exposure have been established. Solvents or mixtures used in the manufacturing process are likely to have a serious effect on human health because of their content



of VOCs. They need to be replaced by safer substances or mixtures.

Acting responsibly

A leading spring manufacturing company in South India was looking forward to replace its conventional Trichloroethylene (TCE)-based machine with safer and environment friendly solvents. Ecoclean's Universal 71C machine has proved to be a solution to this.

Replacement by Universal 71C

The Universal 71C is a highly sophisticated system using hydrocarbons as cleaning media. Features such as Injection Flood Wash (IFW) and Ultrasonic (US) for optimum removal of chips, and closed-loop

system with processes like

Ecoclean Machines Pvt Ltd

www.ecoclean-group.in Hall 3A, Booth A-128

cleaning, drying and distillation under vacuum, make it a highly safe equipment. It is engineered to handle the batch size of 670 x 480

Challenge:

A leading spring manufacturing company in South India was looking forward to replace its conven-Trichloroethylene (TCE)tional based machine with with safer and environment friendly solvent. TCE as a cleaning medium being hazardous for workers as well as for the environment.

Solution:

Ecoclean's Universal 71C, the new hydrocarbon machine. It consumes approximately 100 - 125 liters Isophar H hydrocarbon in a year, thus eliminating TCE hazards, considerably reducing the consumption cost, ultimately reducing high cost per unit for cleaning and high disposal cost.

x 300 mm (I x w x h). Thanks to the modular design of Universal 71C, it can be used for a very wide range of customers' products in different batches. The machine's ability to store several cleaning programs and selectable cleaning programs in its controller is an additional benefit to customer handling different types of components.

Substitution of TCE

The TCE-based machine consumed approximately 11,000 Kg of TCE per year. The Universal 71C machine consumes only 100 - 125 liters of Isophar H hydrocarbon in a year, thus considerably reducing the consumption cost and ultimately reducing high cost per unit for cleaning and high disposal cost.

Benefits for the customer

The machine has helped in increasing the productivity, reducing material rejection due to consistent cleaning results. reducing maintenance and leading to higher uptime (~ 95%). It has done away with the need to change the cleaning media due to excellent regeneration system (online distillation). Electrical energy is conserved by heat recovery.

SLTL Group

LASER TECHNOLOGY

www.siti.com Hall 4, Booth B-110 T6200 - Laser Tube Cutting System

Introducing Versatile Fiber Laser Tube Cutting System.

eading Laser Systems manufacturing company, SLTL Group (Sahajanand Laser Technology Ltd) has launched a dedicated Laser Tube Cutting System, T6200. The system is a unique combination of the SLTL Group's proprietary Laser Technology and a robust mechanical structure designed by the in-house R&D team.

This dedicated Laser Tube Cutting System aims to offer extreme precision, productivity,

and quality to the tube processing industry. Following are its features: **Designed for Precision:** The drive system in T6200 prevents backlash and offers great stability to the process. As a result, the system is capable of delivering excellent edge quality, efficient cutting and cost-effective processing.

Advanced Software: T6200 allows advanced nestina programs to be created and run on the system. The software provides flexibility for the users to add, change or delete programs on the go.

Robust Chuck with integrated rotary axis: The system is equipped with automatic electrical chuck to provide instant response and fit in different tube geometries perfectly. The chuck system is perfectly calibrated to attain high machining accuracy by avoiding any torsional stress in the tube. More shapes and materials: Unique make of the hardware and software allows T6200 to operate on shapes like triangle. square, rectangle. circular and even special sections and open shapes. With

functional power supply capabilities, the system can work smoothly on materials like SS, MS, Al, Cu, Br, Gi and more.

Compact in size: The machine is designed compactly to have the smallest footprint. This allows the system to have the highest productivity per footprint in the industry. The system is well integrated with a smart software developed by the SLTL Group to attain maximum yield.

Proper positioning: Particularly in the case of long and thin pipes, measurement is critical for quality since pipes are

> positioned in a line, in the central position, for laser cutting. Therefore, they must be positioned perfectly. T6200 does that flawlessly.





IoT SOFTWARE

www.beckhoff.com/twincat-cloud-engineering Hall 3A, Booth A-121 **Smart Engineering Directly in the Cloud**

With TwinCAT Cloud Engineering, users can instantiate and use existing TwinCAT engineering and runtime products directly in the cloud.

C-based control offers a central. open and comprehensive machine control platform ideal for delivering highly efficient. IoT-based automation strategies. It enables machines, plants and

Tool tech 2020

production lines to be connected in ways that unlock their full efficiency potential across entire processes. In this context, TwinCAT Cloud Engineering adds a new dimension by providing users with an easy means of



With TwinCAT Cloud Engineering, even globally distributed control systems in Industry 4.0 environments are easy to operate and maintain remotely

engineering TwinCAT instances and controllers in the cloud.

Beckhoff Automation Pvt Ltd

With TwinCAT Cloud Engineering, users can instantiate and use existing TwinCAT engineering and runtime products directly in the cloud. Quick and easy to access from the Beckhoff website with a web browser and requiring no additional software, the new solution enables registered users to work with the TwinCAT development environment even from previously unsupported devices such as tablet PCs

The TwinCAT Cloud Engineering instances generated by users can be connected to physical control hardware over a secure transport channel. Users not only enjoy all the advantages of the TwinCAT control architecture, but distributed collaboration support through a source control repository as well. For new users in particular, having access to a TwinCAT Cloud Engineering instance in the cloud provides an ideal and comprehensive foundation on which to get to know the TwinCAT environment.

In addition, TwinCAT Cloud Engineering enables users to move their entire TwinCAT architecture to the cloud, the only difference versus a conventional TwinCAT environment being that they use a virtual machine instead of a local engineering PC. One advantage is that users need not get used to a new software environment but can simply continue to work in the same, familiar development environment. Another is that they do not have to install and maintain multiple software versions tailored to specific machine generations on their own PCs. Instead, users can run separate TwinCAT Cloud Engineering instances with different software versions, all of which they can access remotely whenever they need to. Project files are stored in a source code control repository which can be accessed directly from within TwinCAT Engineering.







COORDINATE MEASURING MACHINES

ZEISS' SPECTRUM Plus

The company is presenting a live demo of its latest CMM at its booth at IMTEX FORMING 2020 & Tooltech 2020.

EISS India launches the new SPECTRUM Plus CMM at the show - A machine offers more reliability, that stability, capability and flexibility. All of this at an unmatched price-performance ratio.

The CMM, in combination with ZEISS VAST XT. allows in this class of machines a high resolution of points by using active scanning, together with long or heavy probes.



The machine provides the highest quality from its leading technology with a MPEE0 of 1.8+L/300 µm for 5/5/6 size.

ZEISS SPECTRUM Plus can also be equipped with ZEISS RDS C, which allows a step range of 2.5 degree with 20,736 possible angular positions measurement. Additional benefits include heat

reduction, thanks to external fan circulation for heat emission and a smaller footprint because of backpack controller box integrated system design.

The machine can be offered to customers with different sensor options:

- ZEISS direct VAST XXT
- ZEISS RDS C CAA including VAST XXT
- ZEISS VAST XT gold

Carl Zeiss India (Bangalore) Pvt Ltd **ZEISS Group** http://www.zeiss.co.in/metrology/ Hall 3A. Booth A-126 (German Pavilion)



Stand out in the **Market that Matters the Most to your Business!**

ASER CUTTING MACHINES

Laser Technologies Pvt Ltd www.lasertechnologies.co.in Hall 4, Booth B-137

The Blue Balls- These are the

guys who over-price their

machines to generate an illusion

of quality. Typical salesmen from

these companies would repeatedly

call other machines as cheaper.

They would also include a few

circus features (features that look

fancy but are practically worthless)

The Red Balls- These are the

machines that are extremely

costly and are sold with an "I am

a brand; I'll look cool in your

factory" pitch. The sales strategy

is to talk about quality and proven

track record. Their answer to

better price is their own used

machines. Like we don't have

enough legacy machines in the

country. These red balls may

The Green Balls- These are well engineered, well thought of

machines that are suitable for the

Indian market. They give you a fine

balance between price and quality.

You can place your bets here.

literally leave you in the red.

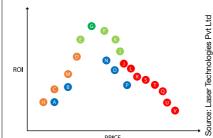
in their machines

The ROI Dilemma

A categorization of different kinds of laser cutting machines and a guide to choose the one that will pay for itself the quickest...

ow do you decide which laser cutting machine to buy? The answer is quite simple: one must buy the one with the best ROI. With the laser market inundated with laser costing from peanuts to platinum, which one of these machines would give you the best ROI. Like most optimization problems, the graph of price vs ROI looks something like this.

The Orange Balls- Typical sales strategy for these companies would be to focus on one or two things in the entire machine, give sales schemes, freebies and less warranty. There ain't a thing called free lunch though. Stay away from these.



PRICE Let's analyse this then and see what the coloured

DIE LIFTERS

The Dark Green Ball- That's us. Obviously.

Güthle Pressenspannen GmbH www.guethle-swt.de Hall 3A, Booth B-125

ROLLBLOC Die Lifters

The Die Lifters are available with balls or rollers, and as spring and hydraulic types.

aser.

he conventional procedure for changing press tools often becomes tedious and potentially dangerous when handling dies weighing more than 500kg.

The ROLLBLOC die lifters are used for easy handling and precision positioning of dies weighing tons.



Press tables can be equipped with ROLLBLOC die lifters, available in Ball or Roller version and in spring or hydraulic types.

Load distribution over several balls or rollers and their mounting arrangement allows for smooth movement that makes it possible to quickly move the die with little effort in any direction.

Exact manual positioning of the die therefore poses absolutely no problems, and is reflected in increased productivity.

The ROLLBLOC die lifters are manufactured for the standard slot size of 18/22/28/36mm with DIN 650 standards.

The die lifters can be used for special applications and with higher temperatures up to 280°C.





INTERNATIONAL VIEWPOINT

Ucimu-Sistemi Per Produrre https://www.ucimu.it/en/association Hall 3A, Booth C-103

Adding Strengths

Massimo Carboniero, President, Ucimu-Sistemi Per Produrre, is highly enthusiastic and believes India holds the key to the future

hen Carboniero tells you that in the first nine months of 2019, India turned out to be the eighth destination market for the Italian product offer of the sector, and the second one in Asia, you know he is serious about the Indian market. The sector sales of 'Made in Italy' reached an amount of €66 million, corresponding to 13.7 percent more as compared to the same period of the previous year. About 41 percent of 'Made in Italy' exports to India is metal forming machines. On the other hand, in the first nine months of 2019, Italy imported Indian machine tools for an amount of €3.7 million.

Indian Opportunity

For him, IMTEX FORMING & Tooltech is a great opportunity for

the Italian machine tool builders to increase their activity in one of the most vibrant markets. He hopes to meet plenty of local users interested in 'Made in Italy'. Flexibility, very high technological standards, marked product customization, after-sale assistance, all together make the hallmark of the Italian sector and its products.

Besides the characteristics, which have always allowed the Italian industry to be a leader in the international scenario - third among manufacturers and second among exporters - over years, the several Italian manufacturers have also been offering digitalisation and interconnection of machines.

Increased digitalisation has added to the country's strengths, and today, they are capable of providing users and customers in every part of the world the best performances in terms of productivity and efficiency of industrial plants, higher safety of machines and processes, a more appropriate exploitation of resources in compliance with ecosustainability, less incidence of problems connected with anomalies and machine downtime. Carboniero thinks these technologies and new approaches represent the plus that could be useful for Indian users.

Representing Italy

About 15 Italian companies are taking part in the show, directly or as members of ITC (Italian Technology Center) network project, whose aim is to promote Italian companies that belong to it. Moreover, in order to support the development of the Indian market in the machine tools and plastic machinery sectors, the associations UCIMUtwo SISTEMI PER PRODURRE and AMAPLAST have opened - as part of their network project called 'Market Development Platform - Network Of Enterprises' - in March 2013, the Desk India, an operational workstation managed by Nilesh Joshi at the



66 Increased digitalisation has added to our strengths, and today we are capable of providing users and customers in every part of the world the best performances in terms of productivity and efficiency."

Massimo Carboniero President **UCIMU-SISTEMI PER PRODURRE** Italian Machine Tools, **Robots & Automation Manufacturers Association**

IICCI headquarter (Indo-Italian Chamber of Commerce and Industry) in Mumbai, born with the support of the Ministry of Economic Development.

As a spin-off, ITC was conceived by a group of Italian companies to support internationalisation of the companies within the area by establishing a market presence.



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SLTL Group received Best Brand Award by Economic Times for its contribution to key transformations in the industry. We dedicate this success to our valuable customers.